

Tom, you know you're procedure. However, in this case the promotion code terminates at month end February based on my discussion with Mike Mahan that the allowance will not be paid after this time. This termination date only effects Flex checks written, not chain invoicing.

I will extend if you request, in writing please , per Finance.

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From: Garguilo, Thomas on Tue, Feb 9, 1993 5:18 PM

Subject: BASIC PROMO CODE 298E

To: Alfieri, Frank; Miller, Dennis

We've gotten some calls in from the field indicating that Basic promo code 298E, which is to be used to pay the 80cents per carton Retail Feature allowance, needs to be extended beyond the February 28th cut off for some isolated areas. Isn't the promo code normally kept open for 1 month beyond the official cutoff anyway? if so, this would provide adequate time for those who need a few extra weeks to finish their call coverage without having to inform the entire fsf that the window for using this promo code has been extended. your thoughts?

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